

BC Family Unbundled Legal Services Project Unbundling Toolkit for Lawyers and Paralegals List of Resources Revised October 19, 2017

1. Unbundling Project Final Reports:

a. Final Report: www.mediatebc.com/unbundle

b. Evaluation Report: www.mediatebc.com/unbundle

2. BC Law Society:

- a. Code of Professional Conduct: Unbundled lawyers must still comply with the entire Code. Sections 3.1, 3.2, 7.2-6 and 7.2-6.1 were amended to incorporate unbundling in 2013.
 - i. See separate document in the Toolkit listing all of these rules.
- b. Good summary of the revised rules (2013) in Benchers Bulletin Winter 2013:
 https://www.lawsociety.bc.ca/docs/bulletin/BB_2013-04-winter.pdf (pages 15 and 16)
- c. 2008 Task Force report:
 https://www.lawsociety.bc.ca/docs/publications/reports/LimitedRetainers 2008.pdf
- d. Risk management:
 - i. Unbundling: https://www.lawsociety.bc.ca/support-and-resources-for-lawyers/lawyers-insurance-fund/risk-management/practice-management-risks-and-tips/limited-retainers,-unbundling/
 - ii. ILA: https://www.lawsociety.bc.ca/support-and-resources-for-lawyers/lawyers-insurance-fund/risk-management/practice-management-risks-and-tips/independent-legal-advice/
 - iii. Annotated ILA checklist: https://www.lawsociety.bc.ca/docs/practice/resources/checklist-ila.pdf
- e. Retainer agreements, limited scope retainers and joint retainer letters: https://www.lawsociety.bc.ca/support-and-resources-for-lawyers/law-office-administration/
- f. President Crossin's blog posts Feb 26, 2016: https://www.lawsociety.bc.ca/about-us/news-and-publications/president-s-blog/2016/limited-scope-retainers/
- g. Benchers Bulletin:
 - i. June 2016 pages 11 13: https://www.lawsociety.bc.ca/docs/bulletin/BB 2016-02 Summer.pdf
 - ii. Fall 2017 page 6:
 https://www.lawsociety.bc.ca/Website/media/Shared/docs/bulletin/BB_2017-03-Fall.pdf?ext=.pdf
- h. President Crossin's letter to Mediate BC and Access to Justice BC supporting unbundling (dated December 15, 2016) in the Toolkit.



- 3. Access to Justice BC: www.accesstojusticebc.ca/
 - a. Chief Justice Robert Bauman, "Invitation to Lawyers to Try Something New (Or Not So New)", November 15, 2016: https://accesstojusticebc.ca/2016/11/invitation-to-lawyers-to-try-something-new-or-not-so-new/
 - b. Chief Justice Robert Bauman, "Talk Doesn't Cook Rice", June 7, 2016: https://accesstojusticebc.ca/2016/06/talk-doesnt-cook-rice/

4. Blog Posts / Articles:

- a. BC Law Institute:
 - i. Financing Litigation Project page: https://www.bcli.org/project/financing-litigation-legal-research-project (chapter 6)
 - Financing Litigation Blog Series: https://www.bcli.org/the-financing-litigation-series-exploring-options-to-pay-for-legal-services (first post Oct 18 2017 is on Unbundled Legal Services)
 - iii. Excellent resource list for unbundling: https://www.bcli.org/wordpress/wp-content/uploads/2017/10/Chapter-6-Unbundled-Legal-Services-List-of-Resources.pdf
- b. JP Boyd blog posts:
 - i. August 2014: http://accesstojusticeincanada.blogspot.ca/2014/08/diy-4-unbundle-your-services-reinvent.html
 - ii. Feb 2016: http://www.slaw.ca/2016/02/05/diy-a2j-4-unbundle-your-services-reinvent-your-billing-model/
 - iii. Feb 2016: http://www.slaw.ca/2016/02/12/a2j-diy-5-provide-services-on-a-flat-rate-basis/
- c. Ron Smith: http://www.justfamilysolutions.ca/blog_details.php?bid=56
- d. Sharon Silbert (Ontario):
 - i. http://silbertfamilylaw.com/mediation-helping-divorced-parents-learn-to-work-together/
 - ii. Lawyers Weekly July 2014: Unbundle to offer settlement-oriented services
- e. The Lawyers Weekly Aug 19 2016 "Legal Woes Taking Toll, Report Says": http://lawyersweekly.ca/articles/2824
- f. The Lawyers Weekly October 21, 2016, "Access to justice? Expert says there should be an app for that".
- g. Jordan Furlong, "Rebundling the Law Firm", Law21 Blog post February 22, 2012: http://www.law21.ca/2012/02/rebundling-the-law-firm/
- h. Slaw.ca:
 - i. Boyle, October 31, 2013: "Enhancing Access to Justice by Combining Unbundled Legal Services and Mediation": http://www.slaw.ca/2013/10/31/enhancing-access-to-justice-by-combining-unbundled-legal-services-and-mediation/
 - ii. Boyle, January 7, 2017: "Building an Unbundling Practice Making it Practical": http://www.slaw.ca/2017/01/06/building-an-unbundling-practice-making-it-practical/



iii. Russell, January 16, 2017: "Selling Unbundled Family Law Services? Know Your Market. Know Your Product": http://www.slaw.ca/2017/01/16/selling-unbundled-family-law-services-know-your-market-know-your-product/

5. National Self-Represented Litigants Project:

- a. Website: https://representingyourselfcanada.com/
- National Directory of Professionals Assisting SRLs: https://representingyourselfcanada.com/national-directory/
- c. Numerous very helpful blog posts including:
 - i. April 11, 2016: "Unbundling 'unbundling': Separating the Myths from the Realities", https://representingyourselfcanada.com/unbundling-unbundling-separating-the-myths-from-the-realities/
 - ii. July 12, 2016: "Making it Legal: Some Simple Steps for Moving Unbundling to the Next Stage": https://representingyourselfcanada.com/making-it-legal-some-simple-steps-for-moving-unbundling-to-the-next-stage/
- d. "Justices Speak Up for Unbundling the Video", judicial leaders across Canada (including Chief Justice Bauman) encourage lawyers to provide unbundled legal services: https://representingyourselfcanada.com/justices-speak-up-for-unbundling-the-video/

6. Webinars:

- a. Continuing Legal Education Society of BC:
 - i. June 12, 2014: Limited Scope Retainers, Practice Advice and Tips: www.youtube.com/watch?v=a---Zr8FuRc
 - ii. April 19, 2016 "A Bit of Counsel": http://www.cle.bc.ca/onlinestore/productdetails.aspx?cid=1267
- b. Canadian Bar Association, BC Branch:
 - i. August 18, 2016: "Unbundling Demystified: Practical Tips from Lawyers Using It" http://www.cbapd.org/details en.aspx?id=BC unb0816r
 - ii. November 2, 2016: "Unbundling Part 2: The Tools to Make it Happen", http://www.cbapd.org/details_en.aspx?id=BC_unb1116r
- c. Canadian Bar Association National:
 - i. March 29, 2017: "Made-To-Measure Legal Services: The Power of Limited Scope Retainers", http://www.cbapd.org/details_en.aspx?id=NA_ona2j217
- d. Courthouse Library Society of BC:
 - December 1, 2017: "Unbundling Your Family Law Practice" https://attendee.gototraining.com/10r2h/register/7342258660629559298

7. Alberta:

- a. Alberta Limited Legal Services Project: http://www.albertalegalservices.com/ (includes a list of lawyers providing limited legal services)
- b. CBA Alberta Branch, "The Limited Scope Retainer": http://albertalegalservices.com/project_resources/cba_alberta-



- <u>limited scope retainers.pdf</u> (collection of helpful articles from practitioners and the court)
- c. Pro Bono Law Alberta Resource Bank has a great list of materials on "limited scope retainers" you have to register: http://www.pbla.ca/resourcebank/
- d. CBA Alberta handbooks on limited scope retainers: http://www.cba-alberta.org/Publications/Handbooks-and-Reports/Limited-Scope-Retainers.aspx

8. Ontario:

- a. LawPro:
 - i. http://www.practicepro.ca/practice/limitedscope.asp (helpful list of tips, information and templates)
 - ii. Magazine article 2012: http://www.practicepro.ca/LawPROmag/Unbundled Legal Services.pdf
 - iii. LawPro's Dan Pinnington has contributed may Slaw.ca posts on unbundling.
- LSUC webcast program held October 26, 2015: "Unbundling Legal Services for Family Law Lawyers"
- c. LSUC Jan 2015: https://www.lsuc.on.ca/uploadedFiles/targeted-legal-services-bibliography.pdf
- d. "Family Legal Services Review" December 31, 2016 (the Bonkalo Report):
 https://www.attorneygeneral.jus.gov.on.ca/english/about/pubs/family_legal_services_r_eview/
- e. Nikki Gershbain is preparing a comprehensive curriculum for unbundling and legal coaching: https://representingyourselfcanada.com/legal-coaching/
- f. Professor Martha Simmons at Osgoode is working on a second edition of her book on Mediation Advocacy which will feature a chapter on how lawyers can support clients in mediation using unbundled legal services.

9. Canadian Books:

- a. Furlong, "Law is a Buyer's Market Building a Client-first Law Firm", 2017 Jordan Furlong
- b. Macfarlane, "The New Lawyer How Clients are Transforming the Practice of Law", second edition, 2017, UBC Press
- c. Barrie, "Journey to Justice A Practical Guide to Effectively Representing Yourself in Court", 2015, Denice Barrie
- d. Noel Semple, "Accessibility, Quality and Profitability for Personal Plight Law Firms: Hitting the Sweet Spot", August 23, 2017, Chapter 4, free e-book published by the Canadian Bar Association: http://www.cba.org/Publications- Resources/Resources/Futures/Accessibility-Quality-and-Profitability

10. United States:

Mosten and Scully, "Unbundled Legal Services, A Family Lawyer's Guide", 2017
 American Bar Association



- Forrest S. Mosten (the father of unbundling), article:
 http://www.mostenmediation.com/books/articles/Unbundled_Legal_Services_Today_a
 nd Predictions.pdf
- c. PLI 3 hours FREE webinar on Limited Scope Retainers Sue Talia (Excellent):
 http://www.pli.edu/Content/Seminar/Expanding_Your_Practice_Using_Limited_Scope/
 _/N-4kZ1z12610?ID=235982
- d. Nov 4 2016 PLI webinar on ethical and practice challenges in unbundling:
 https://www.pli.edu/Content/Seminar/Limited_Scope_Representation_2016_Ethical/_/N-4kZ1z11i7t?ID=259656
- e. Stephanie L. Kimbro:
 - i. "Limited Scope Legal Services Unbundling and the Self-Help Client", 2012
 American Bar Association
 - ii. "Unbundled Legal Services Risk Management Handouts of Lawyers Mutual", June 2010: http://files.lawyersmutualnc.com/risk-management-resources/risk-management-handouts/avoiding-malpractice-traps/Unbundling Legal Services.pdf
 - iii. "Using Technology to Unbundle in the Legal Services Community", Harvard Journal of Law and Technology, February 2013 https://papers.ssrn.com/sol3/papers.cfm?abstract_id=2233921
 - iv. "Offer unbundled Legal Services to Compete in Today's Legal Market", Sept 4, 2014 https://lawyerist.com/now-trending-unbundling-legal-services/
- f. Sam Glover, "The Shrinking Value of Legal Expertise and the Importance of Offering Unbundled Legal Services": https://lawyerist.com/the-shrinking-value-of-legal-expertise/
- g. Alaska Bar (list of unbundled attorneys and "unbundled section"): https://www.alaskabar.org/servlet/content/unbundled_law.html
- h. IAALS toolkits: http://iaals.du.edu/honoring-families/projects/ensuring-access-family-justice-system/unbundling-legal-services
- i. American Bar Association:
 - i. Handbook on Limited Scope Legal Assistance 2003;
 - ii. Unbundling Fact Sheet:
 http://www.americanbar.org/content/dam/aba/migrated/legalservices/delivery/downloads/20110331 unbundling fact sheet.authcheckdam.pdf
- j. Self-represented Litigant Network:
 - i. materials: http://www.srln.org/taxonomy/term/174
 - ii. resources 2016:
 https://drive.google.com/file/d/0B8Ouep43fld_UDRjNHUzQINuVzA/view
 (includes information about Alaska model)
- k. IAALS/AFCC: http://iaals.du.edu/honoring-families/projects/ensuring-access-family-justice-system/unbundling-legal-services

11. Websites with interesting unbundled business models:

a. <u>www.thefamilylawcoach.com</u> – Joel Miller, Ontario



- b. http://www.familylawhelp.ca/coaching
- c. http://www.separation.ca/limited-retainers Andrew Feldstein, Ontario
- d. http://familylawalacarte.ca/
- e. http://justicecafe.com/
- f. www.legalyou.com
- g. www.avvo.com
- h. www.myontariodivorce.com
- i. http://openlegalservices.org/: Utah nonprofit law firm
- j. <u>www.flatlaw.com</u>: listing of lawyers providing legal services for flat fee
- k. http://www.lethbridgedivorce.ca/flat-fee-pricing.html
- I. For other examples see JP Boyd's Feb 2016 blog post above.
- m. http://capitalcitylawnc.com/a-la-carte-legal-services/
- n. Lucent Law PLLC packaging legal services as products (video and slides here: https://www.soundimmigration.com/packaging-legal-services-products-video/)
- o. Self-Rep Navigators: http://www.limitedscoperetainers.ca/
- p. Alberta: www.lawondemand.ca
- q. Victoria BC: http://www.legalcoach.ca/

More to come!